

Job Description – Cloud Lead Architect

Job highlights

- Experience with cloud solutions from AWS services (EC2, VPC), VMware vCloud Suite, and others
- Should have played an architecture and solutioning role in Cloud in the past.
- 10+ yrs of solutions and delivery experience

Job description

- We are looking for a seasoned and high-performing professional who will be responsible for the Cloud Practice and collaborate with Sales to grow this practice.

Roles and Responsibilities

- ☑ Develop, Lead, and execute key growth strategies, tactics and action plans to further grow and enhance our Cloud Practice
- ☑ Deep understanding of the Cloud domain both from an application and infra perspective
- ☑ Experience with cloud solutions from AWS services (EC2, VPC), Azure, GCP, VMware vCloud Suite, and others
- ☑ Cloud certifications such as CompTIA Cloud+, AWS, Cloud Security Alliance / CCSK, Salesforce.com, Red Hat, Google, VMware
- ☑ Manage some of the existing Cloud delivery for customers.
- ☑ Provide technical leadership and solutioning to sales / delivery teams on a highly scalable distributed (or cloud-based) solution.
- ☑ Establishing collaborative communities to leverage best practices across the team, provide insights to tools/offerings, deliver training, communicate Executive messages.
- ☑ Responsible for creating innovative and a differentiated proposition for Cloud.
- ☑ Build relevant partnerships with Cloud vendors.
- ☑ Coach sales team on how to sell cloud and participate with them in customer opportunities.
- ☑ Work collaboratively with the Sales, pre-sales and marketing teams to deliver proposals and solutions to prospect/customers.

Candidate Profile

- 10+ yrs of solutions and delivery experience
- Should have played an architecture and solutioning role in Cloud in the past.
- Demonstrable experience in leading Cloud teams, developing client-focused, differentiated, and achievable Solutions.
- Good experience, understanding of the global delivery models, and capability to engage with global teams in different time zones.
- Excellent listening, negotiation, and exceptional verbal and written communication skills
- Strength in problem-solving, issue-resolution, ability to work in a deadline-driven work environment, attention to detail, and ability to multitask.
- A mature and professional individual who is self-motivated and passionate about Cloud

Summarized Position:

Proven work experience as a Cloud Architect or similar role

Positive attitude and a strong commitment to delivering quality work.

Excellent knowledge of cloud computing technologies and current computing trends

Effective communication skills (written and verbal) to properly articulate complicated cloud reports to management and other IT development partners.

Skills:

Expertise in AWS & GCP Services Like EC2, Compute Engine, VPC, RDS,, Cloud formation, ELB, Route53 And Auto-Scaling.

Handful Experience In Managing Ec2 Instances And Creating Snapshots, and AMI.

Creating Virtual Private Cloud (VPC), Securities for Various Environments Like Dev, QA, And Pre-Prod.

Setup Auto-Scaling Groups And Elastic Load Balancers For Multiple Servers Based On Server Performance.

Experience In Implementing DevOps CI CD Automation AWS.

Working knowledge of CI/CD tools like GIT, Jenkins, AWS CodeBuild/CodeDeploy/CodePipeline, and Bitbucket Pipelines.

Cluster Setup for Databases, Managing Database Backups, Look After High Availability, and Creating Replicas Using RDS Service.

Creating Roles, Policies, and Assigning them to IAM Users and Entities.

Application & Database Migration strategies, DR strategies (good to have)

Expertise in Cloud Solution Architecture

Experience with AWS's well-architected framework

Experience with log management, APM, and monitoring tools (Elastic stack, Prometheus, Kibana/Grafana, Nagios, New Relic)

Knowledge of containers, orchestration, and serverless technologies (Docker, Kubernetes, AWS Lambda)

Expertise with AWS Organization

Expertise with AWS Control tower

Windows & Linux Servers